

_____, hereinafter, the Property.
Property Address _____

Broker as used herein shall be Mokha Real Estate, any names to which said corporation may subsequently be changed and any and all fictitious business names (dba's) under which it may now or subsequently engage in business, and upon assignment, any properly licensed Broker or corporation to which this contract may subsequently be assigned by Mokha Real Estate, all hereinafter call "broker".

A. In consideration for Broker accepting a listing on the above referenced Real Property for a total commission less than six percent (6%) of the sales price, the undersigned salesperson hereby agrees upon closing, to pay to Broker, an amount as determined by the multiplier set forth as follows. This amount shall be retained solely by Broker.

**In consideration for the following
Commission % in Listing**

- 5 1/2% of gross sales price**
- 5% of gross sales price**
- 4 1/2% of gross sales price**
- 4 % of gross sales price**

**Salesperson shall pay to Broker the
following Multiplier amount**

- .00175 times Property listing price**
- .00275 times Property listing price**
- .00395 times Property listing price**
- .00500 times Property listing price**

B. Any percentage of commission provided in the listing agreement and **subsequently received by Broker** on the closing of the escrow of the Property shall, be divided between Broker and Salesperson according to salespersons then applicable commission level. Subsequent to such division, salesperson's portion shall **be reduced** by an amount calculated by multiplying the **original listed price** of said property by the applicable decimal number above.

C. Salesperson **shall not** be required to pay, write a check or advance any amount to Broker prior to C.O.E.


D. In the event on closing the Seller pays to Broker **in addition to the percentage of commission** set forth in the listing an amount equal to the above, then in that case no deduction shall be made from sales associate's commission. **It shall be the listing associates sole responsibility to provide escrow with appropriate instructions for all commissions and additional amounts due from Seller.**

In other words, it is the intent of the parties hereto, that Broker, at all times, receives Broker's appropriate percentage of the gross percentage of commission **plus the fixed amount calculated by the appropriate multiplier**, whether that fixed amount is paid by Seller, or in lieu thereof, deducted from associates commission.

Mokha Real Estate DRE#02089481

Sales Associate

Date

	OFFICE USE ONLY
	Reviewed by _____
	Broker or Designee _____ Date _____